Financial Statements of

THE TERRY FOX RESEARCH INSTITUTE

For year ended March 31, 2014



KPMG LLP Chartered Accountants 200-9123 Mary Street Chilliwack BC V2P 4H7 Canada Telephone (604) 793-4700 Fax (604) 793-4747 Internet www.kpmg.ca

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of The Terry Fox Research Institute

We have audited the accompanying financial statements of The Terry Fox Research Institute, which comprise the balance sheet as at March 31, 2014, the statements of operations, changes in net assets and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for private enterprises, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained in our audit is sufficient and appropriate to provide a basis for our audit opinion.



Page 2

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of The Terry Fox Research Institute as at March 31, 2014, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Report on Other Legal and Regulatory Requirements

As required by the Canada Corporations Act, we report that, in our opinion, the accounting policies applied in preparing and presenting the financial statements in accordance with Canadian accounting standards for not-for-profit organizations have been applied on a basis consistent with that of the preceding year.

Chartered Accountants

KPMG LLP

July 22, 2014

Chilliwack, British Columbia

Balance Sheet

March 31, 2014, with comparative information for 2013

| | | 2014 | | 2013 |
|---|----|------------------|----|------------------|
| Assets | | | | |
| Current assets: | | | | |
| Cash | \$ | 399,075 | \$ | 344,457 |
| Other assets (note 3) | | 16,944 | | 59,834 |
| | | 416,019 | | 404,291 |
| Equipment (note 4) | | 6,943 | | 9,294 |
| | \$ | 422,962 | \$ | 413,585 |
| Liabilities and Net Assets Current liability: Accounts payable and accrued liabilities (note 5) | \$ | 231,382 | \$ | 249,169 |
| rioscarito payable and assirada habilitide (riote b) | • | 201,002 | Ψ | 240,100 |
| Due to the Terry Fox Foundation (note 6) Deferred contributions | | 7,757 115,084 | | 15,394 |
| Net assets: | | | | |
| Invested in equipment Unrestricted | | 6,943 61,796 | | 9,294 139,728 |
| Commitments (note 7) | | 68,739 | | 149,022 |
| | \$ | 422,962 | \$ | 413,585 |

See accompanying notes to financial statements.

On behalf of the Board:

Director

Director

Statement of Operations

Year ended March 31, 2014 with comparative information for 2013

| | 2014 | 2013 |
|-------------------------------------|---------------|--------------|
| Revenue: | | |
| Research Funding: | | |
| The Terry Fox Foundation (note 6) | \$ 21,792,963 | \$ 9,885,682 |
| Other research funding | 394,150 | 182,424 |
| Interest income | 370 | 2,027 |
| Government student grants | 156 | , <u>-</u> |
| | 22,187,639 | 10,070,133 |
| Cancer research supported | 20,822,380 | 8,820,563 |
| Cancer research programs management | 233,692 | 260,488 |
| | 21,056,072 | 9,081,051 |
| | 1,131,567 | 989,082 |
| Administrative expenses: | | |
| Amortization | 6,965 | 7,406 |
| Meetings and conferences | 84,872 | 60,189 |
| Occupancy expense | 59,083 | 63,677 |
| Office and miscellaneous | 28,143 | 64,185 |
| Professional fees | 109,617 | 68,420 |
| Program development | 48,680 | 34,120 |
| Promotion | 7,068 | 17,565 |
| Salaries and benefits | 867,422 | 762,234 |
| | 1,211,850 | 1,077,796 |
| Deficiency of revenue over expenses | \$ (80,283) | \$ (88,714) |

See accompanying notes to financial statements.

Statement of Changes in Net Assets

Year ended March 31, 2014 with comparative information for 2013

| | nvested in equipment | ι | Inrestricted | Total 2014 | Total 2013 |
|---------------------------------------|-----------------------------|----|--------------|---------------|---------------|
| Net assets, beginning of year | \$ 9,294 | \$ | 139,728 | \$ 149,022 | \$ 237,736 |
| Deficiency of revenue over expenses | (6,965) | | (73,318) | (80,283) | (88,714) |
| Net change in investment in equipment | 4,614 | | (4,614) | - | - |
| Net assets, end of year | \$ 6,943 | \$ | 61,796 | \$ 68,739 | \$ 149,022 |

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended March 31, 2014 with comparative information for 2013

| | 2014 | 2013 |
|---|----------------|----------------|
| Cash provided by (used in): | | |
| Operations: | | |
| Deficiency of revenue over expenses Items not involving cash: | \$ (80,283) | \$ (88,714) |
| Amortization | 6,965 | 7,406 |
| Changes in non-cash operating working capital: | | |
| Accrued interest | - | 1,248 |
| Other assets | 42,890 | 54,900 |
| Accounts payable and accrued liabilities | (17,787) | 32,117 |
| | (48,215) | 6,957 |
| Financing: | | |
| Advances to The Terry Fox Foundation | (7,637) | (356,770) |
| Increase in deferred contributions | 115,084 | <u> </u> |
| | 107,447 | (356,770) |
| Investing: | | |
| Purchase of equipment | (4,614) | - |
| Increase (decrease) in cash and short-term investments | 54,618 | (349,813) |
| Cash and short-term investments, beginning of year | 344,457 | 694,270 |
| Cash and short-term investments, end of year | \$ 399,075 | \$ 344,457 |

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended March 31, 2014

General:

The Terry Fox Research Institute (the "Institute") was incorporated by letters patent on March 14, 2007 to promote, advance and fund scientific research into the treatment and prevention of cancer by providing grants to groups of researchers working toward a common goal ("Nodes") to be used toward approved cancer research projects.

1. Significant accounting policies:

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CICA Handbook - Accounting. The Institute's significant accounting policies are as follows:

(a) Revenue recognition:

The Institute follows the deferral method of accounting for contributions which include donations and government grants.

Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Externally restricted contributions other than endowment contributions are recognized as revenue in the year in which the related expenses are recognized.

Interest income on short-term investments is recorded on an accrual basis.

(b) Expenditure recognition:

Expenditures are charged to mission expenditure priorities, principally cancer research.

Research included research funding and the costs of managing research programs. Research funding (projects, personnel and research centres) focuses on activities to advance our understanding, diagnosis and treatment of cancer with the goal of improving significantly the outcomes of cancer research for the patient. Managing research programs focuses on activities as the scientific review process, research forums, advisory committees and linkage with researchers.

Notes to Financial Statements (continued)

Year ended March 31, 2014

1. Significant accounting policies (continued):

(c) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Institute has not elected to carry any such financial instruments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, the Institute determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount the Institute expects to realize by exercising its right to any collateral. If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the improvement, not exceeding the initial carrying value.

(d) Equipment:

Equipment is stated at cost, less accumulated amortization. Amortization is provided using the straight-line method and following annual rates:

| Asset | Rate |
|--|-------------------------------|
| Leasehold improvements Computer equipment Furniture and office equipment | 5 years 3 years 5 years |

Notes to Financial Statements (continued)

Year ended March 31, 2014

1. Significant accounting policies (continued):

(e) Use of estimates:

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations which require management estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

2. Capital management:

The Institute receives the majority of capital funds from The Terry Fox Foundation. The Institute defines capital to be net assets and deferred contributions.

The Institute's objective when managing capital is to retain enough capital to continue to be able to fund scientific research into the treatment and prevention of cancer. The Institute manages capital by approving research projects based on available funds and the goal of the project. Currently, the Institute's strategy is to monitor the success of the projects on an ongoing basis and to provide further funding as necessary.

3. Other assets:

| | 2014 | | | |
|------------------------------------|-------------------|----|------------------|--|
| Accounts receivable GST receivable | \$ - 16,944 | \$ | 31,135 28,699 | |
| | \$ 16,944 | \$ | 59,834 | |

Notes to Financial Statements (continued)

Year ended March 31, 2014

4. Equipment:

| | | Accumulated | 2014 Net book | 2013 Net book |
|--|---------------------------------|---------------------------------|--------------------------|----------------------|
| | Cost | amortization | value | value |
| Furniture and office equipment Computer equipment Leasehold improvements | \$ 1,021 27,970 29,960 | \$ 919 S 24,125 26,964 | \$ 102 3,845 2,996 | \$ 306 - 8,988 |
| | \$ 58,951 | \$ 52,008 \$ | \$ 6,943 | \$ 9,294 |

5. Post retirement obligation:

The Institute has a fixed post-retirement benefit plan for one of its senior management employees on loan from their regular employer ("Employer"). The benefits are based on years of service and annual base salary as determined by the Employer. The unfunded obligation is \$175,030 (2013 - \$144,337) and is included in accounts payable, however, no assets are segregated for this obligation. The employee future benefit expense recognized during the year for current service was \$30,692 (2013 - \$28,627).

6. Related party transactions:

During the year, The Terry Fox Foundation (the "Foundation") provided the Institute with \$21,792,963 (2013 - \$9,885,682) in research funding. The Institute then distributed \$20,493,819 (2013 - \$8,669,033) of the total funds received to various institutions for cancer research. The remaining funds were invested or used for administrative expenses.

The Institute and the Foundation have certain common officers and management. The Institute is economically dependant on the Foundation for future research funding.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

Notes to Financial Statements (continued)

Year ended March 31, 2014

7. Commitments:

- (a) The Institute has entered into a lease agreement for office premises that require monthly payments of \$4,804 until June 2016.
- (b) The Institute has committed to funding research projects on behalf of and based upon suitable support from The Terry Fox Foundation, subject to the availability of funds, over the next five years as follows:

| | 5 | Supported by others | | | |
|------------|----|---------------------|----|------------|--|
| 2015 | \$ | 899,160 | \$ | 21,664,338 | |
| 2016 | | 400,000 | | 18,491,307 | |
| 2017 | | - | | 10,868,108 | |
| 2018 | | - | | 5,762,774 | |
| 2019 | | - | | 2,189,420 | |
| Thereafter | | - | | 547,892 | |
| | \$ | 1,299,160 | \$ | 59,523,839 | |

8. Comparative information:

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.